

OnlogSystem

DROP & SELL

SALES CHAIN MANAGEMENT

DROPANDESELL@ONLOGSYSTEM.COM

WHO ARE WE?

An agent that acts on behalf of the client, conducting practical and legal steps required for sales of goods on the territory of Russia for remuneration (without having property rights of the goods being sold).

WHO ARE OUR CLIENTS?

Foreign producers and wholesalers who want to sell their products in the Russian market in small wholesale or retail.

HOW DOES IT WORK?

We take goods of our clients and do the rest of the job for them:

Delivery



Delivery of all categories and sizes of cargo from the place of production to the border of Russia by all modes of transportation: air, marine, rail, road, multimodal, FCL and LCL cargoes. Low price, fast delivery and wide transportation geography is provided by direct contracts with major global carriers.

Certification



Selection, delivery and customs clearance of samples for certification; sample testing in accredited laboratories and issuance of certification documents that fully comply with the state regulations.

Labeling



Labeling and record keeping of the labeled goods in accordance with the requirements of the Russian legislation, including adaptation labeling, Data-Matrix, QR-code and EAC labeling.

Customs clearance



Customs clearance and services related to it. Fast customs clearance with postponement of customs payments. Safety of services is provided by statuses of Authorized Economic Operator and Customs Broker that our company own.

Placement in warehouse



Placement of goods in one of our warehouses located in all major cities of Russia: Moscow, Saint-Petersburg, Krasnodar, Ekaterinburg, Novosibirsk and Vladivostok.

Assortment entry



Sorting of goods by articles, maintenance of the range and availability of goods in our warehouses, preparation of items for sales.

Signing documents with buyers



Signing contracts, shipping and closing documents with buyers. Registration of commercial transactions in accordance with the requirements of the Russian legislation.

Receipt of payment



Receiving payment for the goods from the buyer in Russian rubles.

Shipment of goods to buyers



Shipment of goods to the buyer on behalf of the client. Delivery of goods through verified carriers; receipt of all closing documents.

Currency conversion



Conversion of money received from the buyer into the currency of the contract.

Money transfer



Transfer of currency to the client at the same day or via cumulative payment. Minimum costs of currency transfers, currency conversion at MICEX rate.

WHY CHOOSE DROP & SELL?

In order to be in the market, business needs to be close to its customers. Yet, entering new markets requires having considerable financial resources and time. Drop & Sell solution allows having all the benefits of doing business in Russia without the need to invest resources in foreign capital and to deal with specifics of commercial and accounting operations of the country. Here are some advantages of doing business with Drop & Sell:

- + no need to register a legal entity
- + no need in leasing an office and a warehouse
- + no taxes related to doing business in Russia
- + no need to hire personnel
- + no regular salary expense
- + only payment of direct expenses related to delivery of goods, customs clearance and their storage in a warehouse
- + payment of our remuneration is due only upon the sale of goods

CONTACT US

Please contact us at dropandsell@onlogsystem.com to calculate the cost of doing business in Russia via Drop & Sell. We look forward to doing business with you!